



## Press Release

CARGOTEC CORPORATION, PRESS RELEASE, 24 June 2020 AT 09.00 (EEST)

### **Kalmar USA Strengthens Dealer Network In the Southeast US**

Kalmar, part of Cargotec, has recently expanded our existing dealer, G&W Equipment, to represent Kalmar forklift and container handling equipment in one of the largest markets in North America. G&W Equipment has been appointed as the authorized dealer for Kalmar counterbalance equipment in North Carolina and South Carolina, effective June 22, 2020. G&W will operate out of locations dedicated to sales, parts and service support in Charlotte (HQ), Greensboro and Raleigh, NC, plus Columbia, Florence, Greenville, and Ladson, SC. In addition, G&W will continue to represent Kalmar counterbalance equipment in the majority of the state of Georgia.

“With Kalmar’s long heritage of innovation and G&W’s focus on extraordinary customer solutions, we believe that this unrivaled team can take business to new heights,” said John Sabbagh, Vice President, G&W Equipment. “G&W has invested in the people, the products and the support to maximize productivity in the big truck market. We have new trucks in stock, rental equipment in the fleet, parts on our shelves, trained and equipped technicians and a sales staff focused on the large truck industry.”

Kalmar is very excited to announce this enhancement to the Kalmar dealer body. We look forward to serving our customer needs in these markets, as we continue to grow and expand Kalmar business across North America. Our dealers are the key to our success in North America both before and after the initial sale. Through this dealer expansion, our customers will continue to receive exceptional support throughout the life of their Kalmar equipment.

#### **Further information for the press:**

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Kalmar offers the widest range of cargo handling solutions and services to ports, terminals, distribution centers and heavy industry. Kalmar is the industry forerunner in terminal automation and in energy efficient container handling, with one in four container movements around the globe being handled by a Kalmar solution. Through its extensive product portfolio, global service network and ability to enable a seamless integration of different terminal processes, Kalmar improves the efficiency of every move. [www.kalmarglobal.com](http://www.kalmarglobal.com)

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Public



Kalmar is part of Cargotec. Cargotec's (Nasdaq Helsinki: CGCBV) sales in 2019 totalled approximately EUR 3.7 billion and it employs around 12,500 people. [www.cargotec.com](http://www.cargotec.com)