



Press Release

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Kalmar USA Strengthens Dealer Network In Key Market

Kalmar, part of Cargotec, has recently expanded our existing dealer, Toromont Material Handling, to represent Kalmar forklift and container handling equipment in key markets across Canada. Toromont Material Handling has been appointed as the authorized dealer for Kalmar counterbalance equipment in the Manitoba and Saskatchewan regions, effective June 1, 2020. Toromont will operate out of locations in Winnipeg and Brandon, MB dedicated to sales, parts and service support for these regions. Toromont Material Handling has represented Kalmar counterbalance equipment in Ontario, Quebec, Nova Scotia, New Brunswick, and Newfoundland markets.

As mentioned by Sajith Manikath Vice President, “Toromont Material Handling is thrilled to expand our Kalmar Product offering to our Manitoba and Saskatchewan markets. This market expansion with Kalmar products will give Toromont an even wider array of solutions to meet the needs of our customers in Mining, Concrete, Steel and Lumber Industry”.

Kalmar is very excited to announce this enhancement to the Kalmar dealer body. We look forward to serving our customer needs in these markets, as we continue to grow and expand Kalmar business across North America. Our dealers are the key to our success in North America both before and after the initial sale. Through this dealer expansion, our customers will be better supported throughout the life of their Kalmar equipment.

Further information for the press:

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Kalmar offers the widest range of cargo handling solutions and services to ports, terminals, distribution centres and to heavy industry. Kalmar is the industry forerunner in terminal automation and in energy efficient container handling, with one in four container movements around the globe being handled by a Kalmar solution. Through its extensive product portfolio, global service network and ability to enable a seamless integration of different terminal processes, Kalmar improves the efficiency of every move. www.kalmarglobal.com

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Kalmar is part of Cargotec. Cargotec's (Nasdaq Helsinki: CGCBV) sales in 2019 totalled approximately EUR 3.7 billion and it employs around 12,500 people. www.cargotec.com